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| ACS DISTANCE EDUCATION EXAMINATION |
| **\*SAMPLE ONLY\* - INTRODUCTION TO PSYCHOLOGY** |

### INSTRUCTIONS:

Student Name:

Current Postal Address:

You have 5 minutes to read this paper prior to commencing writing, after which you have **1 hour and 30 minutes** to answer all questions.

The space provided for each question will give you a guide as to how much you may be expected to write for each answer, but if you need more space, please use a separate sheet.

The exam is designed to test:

* what you know and can recall at the present time
* how well you apply what you have learnt through the course
* how well you can complete all questions within the time allowed

### INSTRUCTIONS FOR RETURN OF EXAM: On completion of the exam, give the completed paper to your supervisor. Your adjudicator needs to complete the below section before returning your exam papers to: [studentservices@acsedu.co.uk](mailto:studentservices@acsedu.co.uk).

If you are unable to scan and email the exam papers, please return the papers via post to:

***ACS*** **Distance Education,** P.O. Box 4171, Stourbridge DY8 2WZ, United Kingdom.

**Please make a copy prior to posting - The student is to reimburse you the cost for postage**

### EXAM CONDITIONS:

* The student is not to have access to the exam papers outside of the examination
* No books or references are to be used in the exam
* No access to mobile phones, computers or other electronic devices during the exam
* Non-programmable calculators are permitted in selected exams
* Use black or blue pen only, no pencil

**To be completed by your exam adjudicator**

Print (or stamp) full name:

Signature:

Date:

### QUESTIONS

##### Question 1

Define **ANY FOUR** of the following terms:

* Ambivalence
* Apathy
* Behaviour
* Catalyst
* Cognition
* Empirical
* Fixation
* Homeostasis
* Obsession
* Perception
* Performance
* Psychosomatic
* Socialisation
* Stereotype
* Temperament
* Trait

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##### Question 2

Explain in a summary the risks involved in applying psychology in two different specified situations

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##### Question 3

1. Describe how the nervous system functions to transmit messages throughout the body.

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1. Compare the function of the left and right hemispheres of the brain.

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1. Give an example of behaviour affected by modelling, observed by the learner.

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##### Question 4

Distinguish between consciousness and perception, in the attitude of an observed individual.

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##### Question 5

Explain the four main stages of development including:

* Sensorimotor
* Pre-operational
* Concrete operational
* Formal operational

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##### Question 6

Give **TWO** examples of conditioning, observed by the learner.

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##### Question 7

Explain **ANY THREE** of the following different defence mechanisms and give examples:

* Repression
* Displacement
* Rationalisation
* Projection
* Denial Evaluation
* Sublimation
* Reaction/formation
* Intellectualisation

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